



Sponsorship Advocates will be taking on a newly created role to support the development of a robust sponsorship/ partner program with local businesses.

Who You Are:

Whether it be over the phone requesting a meeting or sitting down having a coffee, you love talking to new people and finding out more about them and what they need from our chapter! You enjoy building something from the ground up and understand the value of successful, mutually beneficial relationships. Most importantly, you have a passion for all things project management and have a keen desire to share the PMI-CTT message with everyone who will listen!

What We Will Provide:

PMI-CTT has identified a champion to develop this program and you will have an advocate of your own to support you throughout the pilot launch and first steps of the program. You will be provided with warm contacts/leads to call, as well as a script and some training to overcome the inevitable objections you will encounter as you begin making connections. You will be provided materials about PMI-CTT to share with those insightful few who accept your invitation to coffee and follow ups and most importantly, you will become a part of a dynamic team actively working to grow the scope, size and influence of PMI-CTT in our communities!

What You'll Be Doing:

1. Making phone calls to a few local businesses and asking for a 30-minute coffee meeting to talk about their project management program and where they have challenges.
2. Working with the champion and other advocates to identify opportunities for the Chapter to directly support these business needs.
3. You will follow up with your business contacts and share what we can provide and discuss how they can help us support the growth and continuous improvement of their PM's and their practice.

Interested? Click on this [link](#) to find out how you can become a PMI-CTT Sponsorship Advocate!
